

2011

KaVo 2nd Half 2011 PROMOTIONS

Promotions effective 07.01.11 - 12.31.11

KaVo Collection 3+1



BUY
3 Handpieces within the same KaVo Collection - Master, Expert or Smart*

*Master: 6500BR, 4500BR & 25LPR, Expert: E679L and E675L, Smart: S619L and S615L

GET
1 FREE Handpiece from within the same KaVo Collection*

*Handpieces that qualify are: (6500BR, 4500BR, 25LPR) or (E679L, E675L) or (S619L, S615L). Promotion DOES NOT ALLOW mix and match between Collections, rather the BUY/GET must come from the same Collection. Cannot be combined with any other promotion. No other handpiece substitutions allowed.

SAVINGS UP TO
\$1659



Electrics

BUY
1 ELECTROtorque plus OR ELECTROtorque TLC Electric System PLUS 2 Complete Attachments from the Master Collection

Complete Attachments are defined as: (a) 25LPR, 10LP or (b) a combination of a Low-speed Attachment with an INTRA LUX Head, Low-speed Attachments are 20LP, 7LP and 29LP, INTRA LUX Heads are 67LH, 68LU, 80LD, 66LU, 62LDN, 31LR, 61LG and 61LRG

GET
FREE Complete Attachment from the Master Collection!*

*FREE merchandise must be of equal or lesser value of the lowest cost Complete Attachment purchased

SAVINGS UP TO
\$1659

Low Speeds



BUY
3 Low-Speed Handpieces from within the same KaVo Collection

Master: 20LP*, 7LP*, 29LP* and 10LP
Expert: E20L, E20C, E15L, E15C, E61C, E31C, E10C
Smart: 80E, 20E, 31E, 10E, 19E, 23ES, 80ES, 19ES
*To avail of the Master promotion shanks must include INTRA LUX Heads (67LH, 68LU, 80LD, 66LU, 62LDN, 31LR, 61LG and 61LRG)

GET
Get 1 FREE Air Motor to match your Low-Speed Collection Handpieces

Master: 181L or 181H
Expert: 181L or 181H
Smart: 181K

SAVINGS UP TO
\$1808

Hygiene



BUY
ONE PROPHYwiz

GET
ONE Box of Kerr Perfect Pearl prophylaxis angles FREE and ONE Box of Kerr mint prophylaxis paste cups FREE All boxes contain 200 ct

SAVINGS UP TO
\$300

ONE PROPHYwiz 3-pack

THREE Boxes of Kerr Perfect Pearl prophylaxis angles FREE and THREE Boxes of Kerr mint prophylaxis paste cups FREE All boxes contain 200 ct

COMFORTdrive Full Operatory Package



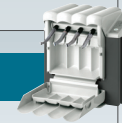
BUY
1 COMFORTdrive Full Operatory Package

COMFORTDRIVE
EMBRACE PERFORMANCE

INCLUDES
3 COMFORTdrive 200 XDR Handpieces, 1 COMFORTtronic control module & power supply, and 1 COMFORTbase coupling and tubing

SAVINGS UP TO
\$1318

QUATTROcare



BUY
QUATTROcare Automatic Handpiece Maintenance System

GET
1 FREE Master Collection High-Speed Handpiece

Choose from GENTLesilence LUX 6500BR, GENTLeMini LUX 4500BR, GENTLePower LUX 25LPR or COMFORTdrive 200 XDR

SAVINGS UP TO
\$1659

LED Bulb Special



BUY
2 KaVo MULTI LED Bulbs

GET
1 KaVo MULTI LED Bulb

SAVINGS UP TO
\$199

DIAGNOdent



BUY
1 DIAGNOdent Classic or DIAGNOdent Pen

GET
1 PROPHYwiz FREE

SAVINGS UP TO
\$736

See reverse side for full terms and conditions for all promotions.

CONSIDERING BUYING CHAIRS, UNITS AND LIGHTS? Contact your authorized KaVo dealer about the exciting KaVo Handpiece Bundle Program where you can get UP TO 47% OFF RETAIL on your handpiece purchases when you invest in new delivery units! **KaVo HANDPIECES PAIR GREAT WITH PELTON & CRANE.**

Contact Us • 888-ASK-KAVO • www.kavousa.com • www.pelton.net



KaVo. Dental Excellence.

KaVo Handpiece Promotions Q3/Q4 - 2011

You must complete this form to request the FREE promotional product. Attach the dealer invoice dated July 1, 2011 to December 31, 2011 and fax it to 704.927.0816 within 60 days of your dealer invoice date. (see terms below)

Select Qualifying Promotion and FREE Merchandise

KaVo Collection 3+1

BUY (3) Handpieces within the same KaVo Collection - GET (1) FREE Handpiece from within the same KaVo Collection* as the "BUY" Master, Expert and Smart*

* Master: 6500BR, 4500BR & 25LPR; Expert: E679L and E675L; Smart: S619L and S615L

Choose one:

- GENTLEsilence 6500BR (part #1007.2400) EXPERTtorque E679L (part #1006.9200) SMARTtorque S619L (part#1008.1641)
- GENTLEmini 4500BR (part #1007.1700) EXPERTtorque mini E675L (part #1006.6400) SMARTtorque mini S615L (part #1008.1643)
- GENTLEpower 25LPR (part #1007.3580)

DIAGNODent Special

BUY (1) KaVo DIAGNODent Pen or DIAGNODent Classic
GET (1) FREE PROPHYwiz

- PROPHYwiz (part #1003.2278)

LED Bulb Special

BUY (2) MULTI LED Bulbs
GET (1) FREE MULTI LED Bulb

- MULTI LED Bulb (part #1007.5372)

Electrics

BUY (1) ELECTROtorque plus OR ELECTROtorque TLC Electric System PLUS (2) Complete Attachments from the Master Collection

Complete Attachments are defined as: (a) 25LPR, 10LP or (b) a combination of a Low-speed Attachment with an INTRA LUX Head; Low-speed Attachments are 20LP, 7LP and 29LP; INTRA LUX Heads are 67LH, 68LU, 80LD, 66LU, 62LDN, 31LR, 61LG and 61LRG

Choose (1) Low-speed Attachment PLUS (1) INTRA LUX Head

Low-speed Attachments:

- GENTLEpower 20LP (part #1001.7453)
- GENTLEpower 7LP (part #1001.7452)
- GENTLEpower 29LP (part #1001.7454)

INTRA LUX Heads:

- 67LH (part #0540.8460) 62LDN (part #0540.8310)
- 68LU (part #1003.7191) 31LR (part #0549.3380)
- 80LD (part #0540.1830) 61LG (part #0549.3410)
- 66LU (part #1004.4587) 61LRG (part #0549.3450)

PROPHYwiz (181P)

BUY (1) PROPHYwiz (181P)

GET (1) Box of Kerr Perfect Pearl Disposable Propthy Angles (1008.1613)
GET (1) Box of Kerr Mint Propthy paste (1008.1614)

- PROPHYwiz (181P) (part #1003.2278)

PROPHYwiz – 3 pack (3181 P)

BUY (1) PROPHYwiz (3181P)

GET (3) Boxes of Kerr Perfect Pearl Disposable Propthy Angles (1008.1613)
GET (3) Boxes of Kerr Mint Propthy paste (1008.1614)

- PROPHYwiz – 3 pack (3181P) (part #1003.9882)

Low Speeds

BUY (3) Low-speed handpieces within the same KaVo Collection – Master, Expert, Smart:

Master: 20LP*, 7LP*, 29LP* and 10LP; Expert: E20L, E20C, E15L, E15C, E61C, E31C, E10C
Smart: 80E, 20E, 31E, 10E, 19E, 23ES, 80ES, 19ES

*To avail of the Master promotion shanks must include INTRA LUX Heads (67LH, 68LU, 80LD, 66LU, 62LDN, 31LR, 61LG and 61LRG)

GET (1) FREE Air Motor to match your Low-Speed Collection Handpieces. Choose One:

- Master or Expert Collections: 181L (part #0535.5210) 181K (part #0535.5260)
- Smart Collection: 181H (part #0535.5200)

QUATTROcare

BUY (1) QUATTROcare Handpiece Maintenance System

- GENTLEsilence 6500BR (part #1007.2400) GENTLEmini 4500BR (part #1007.1700) GENTLEpower 25LPR (part #1007.3580) COMFORTdrive 200XDR (part #1007.3570)

Ship FREE Merchandise to: (must ship directly to the doctor)

Doctor's name:

Practice name:

Address:

City/State/ZIP:

Phone Number:

Dealer information:

Name/City:

Account Number:

Contact Name:

Phone Number:

Qualifying Dealer Invoice MUST be attached –invoice number:

Promotions run from July 1 to December 31, 2011 and are subject to change without notice. No substitutions are allowed. These offers cannot be combined with any other KaVo promotion or offer and cannot be combined with the Pearl/KaVo Bundle Handpiece Program. For the Electrics Promotion, this offer applies ONLY to purchases of KaVo stand-alone motors. These offers MUST be purchased via an authorized KaVo Dental dealer and are valid only for dealers and dental offices located in the United States.

FREE merchandise must be of equal or lesser value of purchased product. To receive free merchandise and cash back offer, (where applicable), send a completed Specials form (KaVo-H-100) and dealer invoice for KaVo products to: KaVo Dental, 888 ASK KAVO, 11727 Fruehauf Drive, Charlotte, NC 28273 or fax to 704.927.0816. Specials form and dealer invoice must be received within 60 days of your invoice date (ex. invoice date of 8/30/11 must have free goods form and invoice received by KaVo before 10/30/11). For any invoices dated on 12/31/11, redemption form received after 03/01/12 will not be honored.

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KaVo Dental
11727 Fruehauf Drive
Charlotte NC 28273
888.ASK.KAVO
(888.275.5286)
Fax: 704.927.0816
www.kavousa.com

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